



Request for Proposals: Strategic Consulting Services

Responses to Additional Questions

1. What are the expectations around stakeholder involvement?
 - Primary stakeholders for this project are CACTX leadership and will also likely include some members of the CACTX Board of Directors.
2. How far along is CACTX in the product development process?
 - CACTX seeks support to finalize product development and build a product development roadmap.
3. Has CACTX had similar consultant partnerships in past and what has been helpful in those partnerships?
 - CACTX has engaged with multiple consultants on projects and strategies over time for various purposes. The most effective partnerships have included strong communication and clear expectations.
4. Is there a preference or requirement related to engagements in-person, virtual, or hybrid?
 - There is no preference or requirement. Consultants should consider how the engagement will be best facilitated given the scope and timeline of the project.
5. Does CACTX have a sense of what CACs are doing in this space, or will that be a part of the landscape assessment?
 - We do not anticipate the need to explore what CACs are doing in this space as a part of this assessment.
6. Is a full financial audit a requirement?
 - CACTX must be able to evaluate the financial capability of respondents. Complete financial statements and an explanation should suffice for this purpose.
7. Does CACTX as an organization have a current strategic plan?
 - Yes, CACTX has a current strategic plan. This engagement is specific to corporate strategy and product development planning as referenced in the RFP.
8. What is the budget for this project?
 - CACTX is seeking proposals from qualified vendors who are able to successfully complete the full scope of work within the accelerated timeline indicated within the RFP. We are looking to respondents to outline their expected costs for the project.